

Workshop Objectives & Outline

CATIL® interview techniques are pragmatic and immediately applicable for line managers and Human Resources professionals.

Enhancing talent management with CATIL® means reducing waste of time and money due to unsuccessful hires, unwanted turnover, loss of talents and poor succession plans.

CATIL® interview is about asking powerful questions and making the most of it.

CATIL® interview techniques workshop covers all steps of a recruitment interview and delivers an effective methodology for a systematic probing of required competencies (CBI).

Practical exercises of the workshop are presented by experienced recruiters who coach each participant to optimize the learning experience.

CATIL® is critical in gaining organizational effectiveness in talent assessment, in winning the war for talents and in building up your attractiveness as employer.

Themes & Techniques

- Profiling:** Which competencies lead to success for which responsibilities?
- Questioning:** Ask the right questions and anticipate the future based on the past. Listen and investigate.
- Evaluating:** Evaluate agreements and disagreements.
- Concluding:** « Can do » and « Will do »: Competencies vs. Motivation

Customization & Languages

Integration of your **competency model** or a **specific recruitment process**.

Integration of **Predictive Index®** (free of charge for PI® clients). Links to the Professional Learning Indicator® (PLI®) presented in the AK+Partners Talent Assessment framework.

Workshops in **English, French, German, Spanish, Portuguese, Russian, Japanese. Other languages in preparation.**

In-house & Open Workshops – Contact us!

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